

# Dataprep Holdings

Recommendation: **HOLD**

Stock Code: 8338

Bloomberg: DATA MK

Price: MYR0.37

12-Month Target Price: MYR0.45

Date: June 6, 2007

**Board:** Second

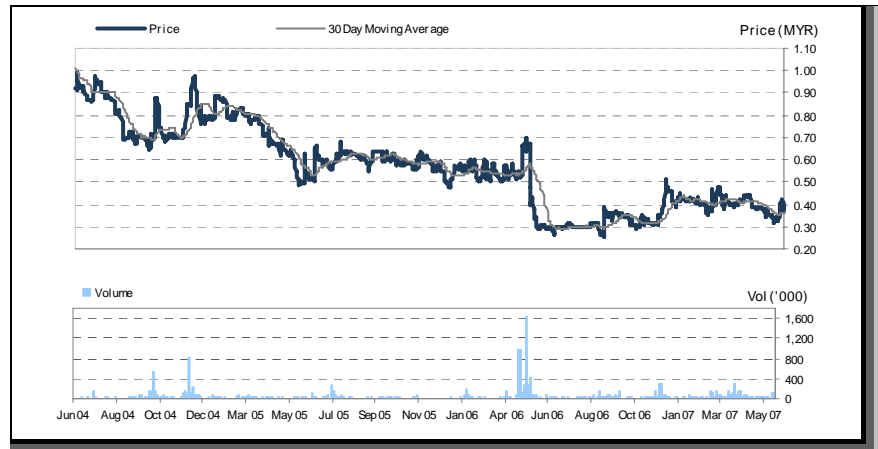
**Sector:** Technology

**GICS:** Information Technology/Technology Distributors

**Market Value - Total:** MYR28.2 mln

**Summary:** Listed in 1991, Dataprep Holdings (Dataprep) provides IT services including development and maintenance of computer equipment, computer systems, application software as well as IT consulting mainly in Malaysia.

**Analyst:** Joy Lee, CFA



## Results Review & Earnings Outlook

- Dataprep's FY07 (Mar.) results were largely in line with our expectations. Net profit came in at MYR1.9 mln (vs. a net loss of MYR1.8 mln for FY06) on revenue of MYR112.2 mln (up 50.2% YoY), compared with our original forecasts of MYR1.8 mln and MYR99 mln, respectively. Although operating costs and finance expense were higher than expected, deferred tax reversal made up for the shortfall.
- As expected, 4QFY07 was sequentially weaker mainly due to seasonal factors. The company reported a net profit of MYR0.5 mln for 4QFY07 (vs. MYR0.9 mln in 3QFY07) on revenue of MYR28.3 mln (down 28.6% QoQ) for the quarter.
- By segment, the outsourcing managed services activity remained the key earnings contributor, generating an operating profit of MYR8.6 mln (up 65.8% YoY) for the full year, more than offsetting the weak performance of the consulting & integration division.
- Following the results, we marginally revise down our FY08 earnings forecast by 4.3% to MYR2.8 mln, as our higher operating costs and finance expense estimates offset higher revenue assumptions and a lower effective tax rate. We also introduce our FY09 earnings forecast of MYR3.7mln. We expect Dataprep to benefit from increasing demand for outsourcing services and an improvement in Malaysian IT spending as a result of relative under-investment in both public and private sectors in the past two years.

## Recommendation & Investment Risks

- We maintain our Hold recommendation on the stock with a revised 12-month target price of MYR0.45 (from MYR0.47 previously) given the moderate earnings revisions. Although the stock offers a potential upside of 21% to our target price, we have refrained from a more aggressive recommendation because the absolute low share price will exaggerate any change in percentage terms.
- Our target price is based on a blend of 12.0x (unchanged) PER on our estimated FY08 EPS and 2.0x (unchanged) P/B on our estimated FY08 BVPS. The target multiples are broadly in line with those of local IT peers.
- We believe the improving ROE and earnings outlook should lend support to the share price. But given the project-based nature of the company's system integration business and hence the limited earnings visibility, forecasting with certainty remains a challenge.
- The company is in the midst of implementing its capital-restructuring plan, which is expected to obtain all necessary approvals in the near term. We believe the successful completion of the plan should enhance Dataprep's financial soundness in the longer term.
- Risks to our recommendation and target price include weaker-than-expected IT contract flows from the government and private sectors in Malaysia.

### Key Stock Statistics

FY Mar.	2007	2008E
Reported EPS (sen)	2.5	3.7
PER (x)	14.5	9.9
Dividend/Share (sen)	0.0	0.0
NTA/Share (MYR)	0.13	0.17
Book Value/Share (MYR)	0.19	0.22
No. of Outstanding Shares (mln)	76.1	
52-week Share Price Range (MYR)	0.25 - 0.51	
Major Shareholders:	%	
VXL Holdings Sdn Bhd	53.2	
Seberang Jati Sdn Bhd	10.8	

### Per Share Data

FY Mar.	2005	2006	2007	2008E
Book Value (MYR)	0.22	0.16	0.19	0.22
Cash Flow (sen)	7.3	-0.4	4.7	6.1
Reported Earnings (sen)	3.7	-2.5	2.5	3.7
Dividend (sen)	0.0	0.0	0.0	0.0
Payout Ratio (%)	0.0	0.0	0.0	0.0
PER (x)	10.0	NM	14.5	9.9
P/Cash Flow (x)	5.1	NM	7.9	6.1
P/Book Value (x)	1.7	2.3	2.0	1.6
Dividend Yield (%)	0.0	0.0	0.0	0.0
ROE (%)	18.3	-13.7	14.6	18.1
Net Gearing (%)	0.0	0.0	35.1	16.8

All required disclosures and analyst certification appear on the last two pages of this report. Additional information is available upon request.

Redistribution or reproduction is prohibited without written permission. Copyright © 2007 The McGraw-Hill Companies, Inc.

Page 1 of 4

## Dataprep Holdings

Recommendation: **HOLD**

Stock Code: 8338

Bloomberg: DATA MK

Price: MYR0.37

12-Month Target Price: MYR0.45

Date: June 6, 2007

## Quarterly Performance

FY Mar. / MYR mln	4Q07	4Q06	% Change
Reported Revenue	28.3	21.9	29.5
Reported Operating Profit	0.3	0.6	-52.4
Depreciation & Amortization	NA	NA	NA
Net Interest Income / (Expense)	-0.3	-0.2	76.3
Reported Pre-tax Profit	0.0	0.4	NM
Reported Net Profit	0.5	0.1	>100
Reported Operating Margin (%)	1.1	2.9	-
Reported Pre-tax Margin (%)	-0.2	2.0	-
Reported Net Margin (%)	1.7	0.6	-

Source: Company data

## Profit &amp; Loss

FY Mar. / MYR mln	2006	2007	2008E	2009E
Reported Revenue	74.7	112.2	128.3	141.4
Reported Operating Profit	1.2	2.5	4.6	6.2
Depreciation & Amortization	-1.5	-1.6	-1.8	-1.9
Net Interest Income / (Expense)	-0.8	-1.1	-1.1	-1.0
Reported Pre-tax Profit	0.4	1.4	3.6	5.2
Effective Tax Rate (%)	484.0	NM	15.0	25.0
Reported Net Profit	-1.8	1.9	2.8	3.7
Reported Operating Margin (%)	1.6	2.2	3.6	4.4
Reported Pre-tax Margin (%)	0.5	1.3	2.8	3.6
Reported Net Margin (%)	-2.4	1.7	2.2	2.6

Source: Company data, S&amp;P Equity Research

**Standard & Poor's Equity Research Services**

Standard & Poor's Equity Research Services U.S. includes Standard & Poor's Investment Advisory Services LLC; Standard & Poor's Equity Research Services Europe includes Standard & Poor's LLC- London and Standard & Poor's AB (Sweden); Standard & Poor's Equity Research Services Asia includes Standard & Poor's LLC's offices in Hong Kong, Singapore and Tokyo, Standard & Poor's Malaysia Sdn Bhd, and Standard & Poor's Information Services (Australia) Pty Ltd.

**Glossary**

**Strong Buy:** Total return is expected to outperform the total return of the KLCI or KL Emas Index respectively, by a wide margin over the coming 12 months, with shares rising in price on an absolute basis.

**Buy:** Total return is expected to outperform the total return of the KLCI or KL Emas Index respectively, over the coming 12 months, with shares rising in price on an absolute basis.

**Hold:** Total return is expected to closely approximate the total return of the KLCI or KL Emas Index respectively, over the coming 12 months with shares generally rising in price on an absolute basis.

**Sell:** Total return is expected to underperform the total return of the KLCI or KL Emas Index respectively, over the coming 12 months and share price is not anticipated to show a gain.

**Strong Sell:** Total return is expected to underperform the total return of the KLCI or KL Emas Index respectively, over the coming 12 months by a wide margin, with shares falling in price on an absolute basis.

**S&P 12 Month Target Price** – The S&P equity analyst's projection of the market price a given security will command 12 months hence, based on a combination of intrinsic, relative, and private market valuation metrics.

**Required Disclosures**

All of the views expressed in this research report accurately reflect the research analyst's personal views regarding any and all of the subject securities or issuers. No part of analyst compensation was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed in this research report.

Additional information is available upon request.

**Other Disclosures**

This report has been prepared and issued by Standard & Poor's and/or one of its affiliates. In the United States, research reports are prepared by Standard & Poor's Investment Advisory Services LLC ("SPIAS"). In the United States, research reports are issued by Standard & Poor's ("S&P"), in the United Kingdom by Standard & Poor's LLC ("S&P LLC"), which is authorized and regulated by the Financial Services Authority; in Hong Kong by Standard & Poor's LLC which is regulated by the Hong Kong Securities Futures Commission, in Singapore by Standard & Poor's LLC, which is regulated by the Monetary Authority of Singapore; in Japan by Standard & Poor's LLC, which is regulated by the Kanto Financial Bureau; in Sweden by Standard & Poor's AB ("S&P AB"), in Malaysia by Standard & Poor's Malaysia Sdn Bhd ("S&PM") which is regulated by the Securities Commission, in Australia by Standard & Poor's Information Services (Australia) Pty Ltd ("SPIS") which is regulated by the Australian Securities & Investments Commission and in Korea by SPIAS, which is also registered in Korea as a cross-border investment advisory company.

The research and analytical services performed by SPIAS, S&P LLC, S&P AB, S&PM, SPIS and SPIAS LLC (Korea) are each conducted separately from any other analytical activity of Standard & Poor's.

A reference to a particular investment or security by Standard & Poor's and/or one of its affiliates is not a recommendation to buy, sell, or hold such investment or security, nor is it considered to be investment advice.

**CMDF-Bursa Research Scheme ("CBRS")**

This report has been prepared by S&PM for purposes of CBRS administered by Bursa Malaysia Berhad, independent from any influence from CBRS or the subject company. S&P will receive total compensation of RM15,000 each year for each company covered by it under CBRS. For more information about CBRS, please visit Bursa Malaysia's website at: <http://www.bursamalaysia.com/website/bm/>

**Disclaimers**

This material is based upon information that we consider to be reliable, but neither S&P nor its affiliates warrant its completeness, accuracy or adequacy and it should not be relied upon as such. With respect to reports issued by S&P LLC-Japan and in the case of inconsistencies between the English and Japanese version of a report, the English version prevails. Neither S&P LLC nor S&P guarantees the accuracy of the translation. Assumptions, opinions and estimates constitute our judgment as of the date of this material and are subject to change without notice. Neither S&P nor its affiliates are responsible for any errors or omissions or for results obtained from the use of this information. Past performance is not necessarily indicative of future results.

This material is not intended as an offer or solicitation for the purchase or sale of any security or other financial instrument. Securities, financial instruments or strategies mentioned herein may not be suitable for all investors. Any opinions expressed herein are given in good faith, are subject to change without notice, and are only correct as of the stated date of their issue. Prices, values, or income from any securities or investments mentioned in this report may fall against the interests of the investor and the investor may get back less than the amount invested. Where an investment is described as being likely to yield income, please note that the amount of income that the investor will receive from such an investment may fluctuate. Where an investment or security is denominated in a different currency to the investor's currency of reference, changes in rates of exchange may have an adverse effect on the value, price or income of or from that investment to the investor. The information contained in this report does not constitute advice on the tax consequences of making any particular investment decision. This material does not take into account your particular investment objectives, financial situations or needs and is not intended as a recommendation of particular securities, financial instruments or strategies to you. Before acting on any recommendation in this material, you should consider whether it is suitable for your particular circumstances and, if necessary, seek professional advice.

For residents of the U.K. This report is only directed at and should only be relied on by persons outside of the United Kingdom or persons who are inside the United Kingdom and who have professional experience in matters relating to investments or who are high net worth persons, as defined in Article 19(5) or Article 49(2) (a) to (d) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005, respectively.

For residents of Malaysia. All queries in relation to this report should be referred to Alexander Chia, Desmond Ch'ng or Ching Wah Tam.

**Recommendation and Target Price History**

Date	Recommendation	Target Price
New	Hold	0.45
28-Feb-07	Hold	0.47
6-Dec-06	Sell	0.42
18-Oct-06	Hold	0.31
13-Sep-06	Sell	0.31
8-Jun-06	Sell	0.28
11-May-06	Sell	0.40
3-Mar-06	Strong Sell	0.40
5-Dec-05	Strong Sell	0.42
15-Sep-05	Strong Sell	0.55

